

Inputs



Core Data

- PO data (24 months)
- GPO master contract data
- Tier placements
- Equivalence cross-reference data
- Item master data
- Manufacturer rebate data (24 months)
- GPO fee-back data (24 months)
- Med-surg distributor mark-ups
- Category contracts
- PO mappings to category, contract type, facility, etc.



Validation Data

- Supply spend/month
- Description of major changes impacting spend

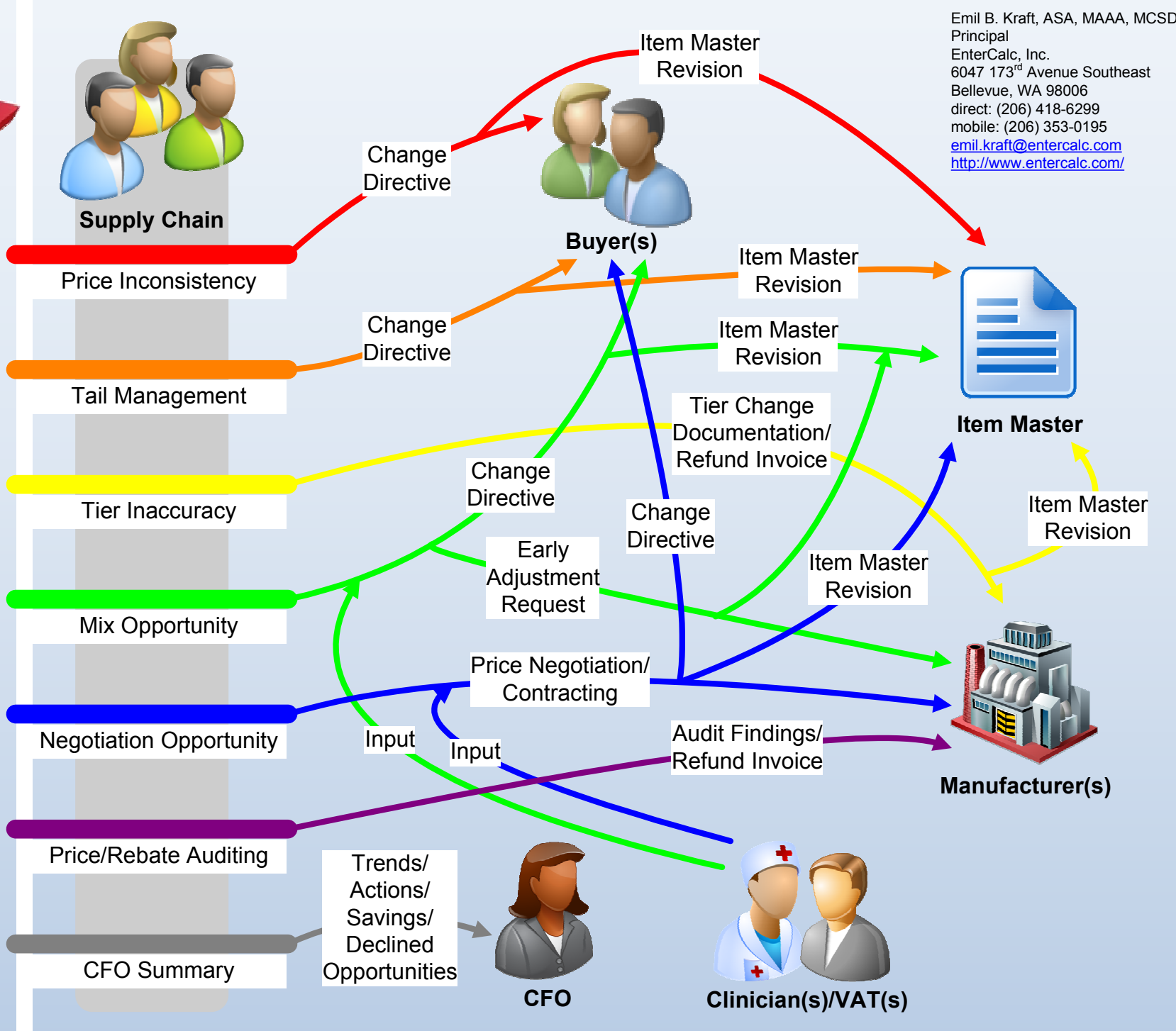
Analysis



Deep Structure Automation Engine

- Configurable:
- Opportunity identification criteria
 - Savings thresholds
 - Action flows, extendable to any number of stakeholders (e.g., GPOs, distributors)
 - Generated buyer materials, forms, legal arguments, refund invoices, RFPs, emails, etc. (templates configurable in Microsoft Office)
- Ongoing monitoring (up to daily):
- Identifies emerging opportunities
 - Verifies consistency with past actions
 - Respects exceptions (by SKU, buyer, category, etc.)

Actions



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